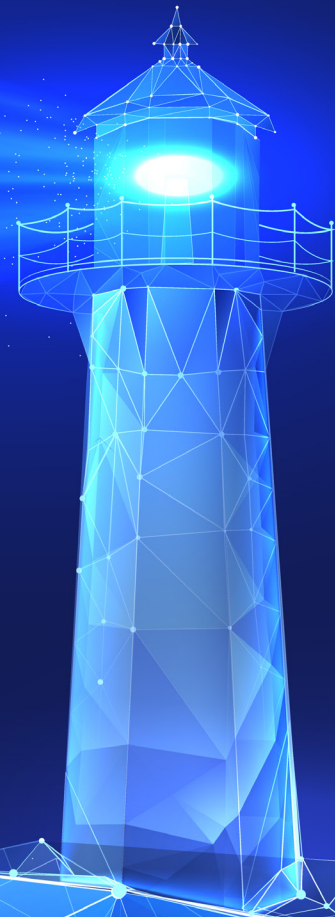


Healthcare solutions to mitigate
disruptions that impact business
and patient health.



Better Health. Better Future.

Dukal is driving growth through manufacturing and supply chain excellence to mitigate disruptions and create solutions that better serve the needs of healthcare professionals and patients around the world.

Applying the expertise of our global workforce, national brand of products, technology investments, data insights, and trusted partnerships to build a better future.





The traditional approach to managing today's global supply chain is failing health systems.

Dukal is disrupting the industry standard, putting an end to the antiquated allocation processes and inventory disruptions with complete visibility of your products' progress from production to delivery to ensure customers have what they need, when they need it.

60%

Of supply chain leaders say their supply chains have been designed for cost efficiency, not resiliency

40%

Said their hospital had to cancel procedures due to missing supplies

57%

More than half could recall a time when a physician didn't have the product required for a patient's care

The healthcare supply chain today

As growing complexities continue to cloud visibility, healthcare professionals are facing unprecedented challenges in dealing with production delays, product shortages, supply chain disruptions, and arbitrary allocation without the proper insight to take action.

Impact on business health

Stockouts, delays, cancelations, and reschedulings are impacting the financial health of an already strained health system, with the worldwide cost of inventory disruptions growing to \$1.9 trillion.

Demands for greater transparency are falling short

The failure of the global supply chain in response to the outbreak of COVID-19 caused fundamental concerns about the sustainability of today's health system, increasing demands for supply chain transparency.

> Yet for many, full visibility remains out of reach. Why?

According to Gartner, "60% of supply chain leaders say their supply chains have been designed for cost efficiency, not resiliency." Creating visibility barriers as siloed processes disrupt many companies from clearly communicating when an order ships, what was shipped, or if there are changes to an order.

Because the supply chain function oversees most of a health system's external spend, which accounts for up to 40% of total costs, working with a high-performing supply chain can boost resilience, enhance care, increase satisfaction among physicians and reduce supply spend, placing health systems in a better position to achieve growth goals.

Innovating global supply chain operations with intelligent visibility from point-of-purchase to delivery. Mitigating disruptions that impact business and patient health.

Through streamlined processes that provide bigger-picture data, we work collaboratively to ensure our supply chain is more efficient and more accurate. Customers can feel confident and secure with inventory assigned at the factory level, eliminating the industry practice of arbitrary allocation.



Real-time visibility with on-time and accurate delivery

For decades, we have been a trusted source for medical consumables that represent a significant spend within acute and nonacute medical settings. Today with advancements in supply chain management, IT, and automation, we can provide industry-leading end-to-end supply chain visibility and transparency improving real-time accuracy to better manage your inventory, cash, and business.



Advanced product allocation and collaborative communication

Partnering with us means not worrying about allocation, as your product is assigned from the start of production to your dock. We work to exceed customer expectations through collaborative decision-making and inventory planning to ensure you have what you need, when you need it.



Overcome disruptions before they impact your business

Our team is aligned with you to identify and mitigate disruptions to your supply chain before they impact your customer. With full visibility and a global team, we can act with speed and confidence to make proactive decisions to maximize your efficiency and avoid costly delays.

Dukal | InSure™

Quality & Regulatory Solutions

Reduce operational complexity and put our expertise to work with Dukal's Quality and Regulatory System.

Dukal InSure™ combines Dukal's industry-leading knowledge of quality and regulatory compliance requirements and our experienced global team to help you navigate the complexities of healthcare operations.

Outcomes

Increase efficiencies, contain costs, and satisfy customers with a better product, all while maintaining compliance.



Increase efficiencies

Establishing and maintaining a successful quality management system is complex and time-consuming. We work as an extension of your business, optimizing and continuously supporting your operations to enhance your brand value.



Contain costs

Our operational process and insights help you make informed decisions to contain costs by improving efficiencies, reducing waste, and avoiding costly fines, legal fees, and product recalls.



Maintain compliance

Ensure safety, compliance, and continued certification amid a constantly evolving regulatory landscape with a trusted partner.



Satisfy customers

With the increased competition in today's market, it is imperative to consistently deliver a quality product that meets or exceeds customer expectations.

Our core competencies

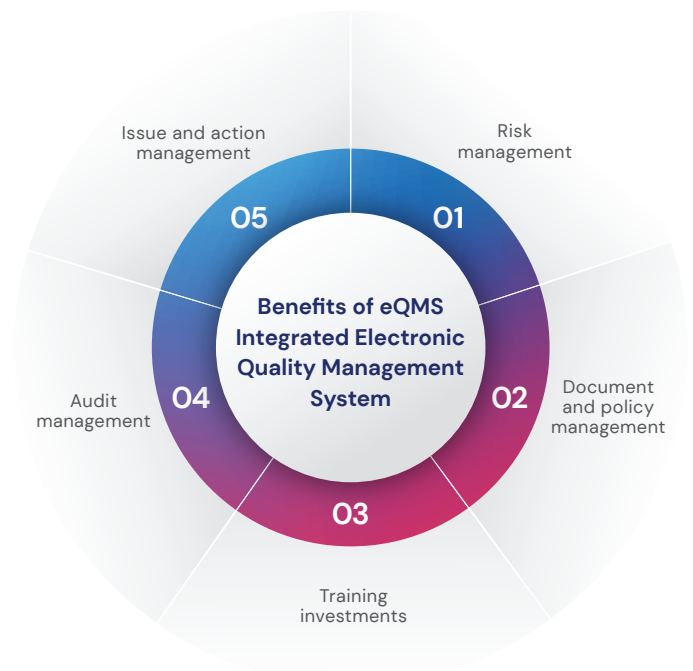
Certifications

Dukal's industry-leading knowledge of quality and regulatory compliance requirements continues to differentiate us as the complexity of product solutions increase. Our experienced global team ensures product compliance and specification requirements to protect the value of your brand.

- ASQ Certified Quality Auditor
- PMI Certified Project Manager,
- MDSAP (Canadian, Australian, Japanese, and Brazilian regulations)
- EU MDR
- ISO 13485
- ISO 9001
- ISO 17025
- ISO 11135
- ISO 11137
- ISO 14971
- FDA 510(k)
- C-TPAT
- QSR/QSIT
- 21 CFR 820, 210, 211
- Lean Six Sigma Green Belt

Integrated Electronic Quality Management System (eQMS)

Manual processes increase your odds of being out of compliance. Dukal's eQMS provides powerful workflows and reporting to prevent and stay ahead of disruptions – before they impact business and patient health.



01

Risk management

We ensure there are no gaps in the quality and regulatory requirements that could result in thousands of dollars in fines or lost product.

02

Document and policy management

We maintain strict document management with version control, revision control, and archiving capabilities to ensure clear documentation and policy management. Create, review, distribute and archive all controlled documents in a centralized and controlled framework.

03

Training investments

We emphasize and foster a quality mindset across our entire organization with a dedication to continuous education and learning. With expertise in the areas of risk management, testing, technical writing, chemical characterization, audits, and licensing to provide the highest level of quality and regulatory standards.

04

Audit management

In-house ASQ certified quality auditors ensure customer requirements are met through successful internal and external audits.

05

Issue and action management

Timely execute action to correct and prevent issues that impact patient and business health. We handle acknowledgement of complaints, containment, investigation, escalation, replacements/credits to customers, and resolution.

How does Dukal help you navigate supplier qualification?

We work with suppliers at every step of the sourcing and manufacturing process to expand and accelerate supplier qualification to mitigate operational and financial risk.

Pre-Qualification

Evaluate financial and social compliance.

Ensure supply chain security and integrity.

Supplier Management

Dukal is fully integrated in every level of material sourcing and process development to ensure supplier performance and compliance.

Qualification

Dukal follows a risk-based approach to qualification through an onsite full-quality management system audit. Reviewing materials, regulatory information, marketing authorization, testing, and validation claims.

Enable meaningful and continuous innovation

Using analytics, insights, and expert supports to identify growth opportunities to continually improve process efficiency and product quality.



Dukal is working with healthcare professionals around the world in manufacturing and supply chain solutions, to mitigate disruptions that impact business and patient health. Helping you manage everything from product to patient. Because when people have access to better health, they have access to a better future.

Better health. Better future.

Dukal, LLC
2 Fleetwood Ct, Ronkonkoma, NY 11779

Phone: 1 631 656 3800
Toll Free: 1 800 243 0741

Email: customerservice@dukal.com
Visit us at dukal.com